

Agent Comparison Checklist

When you interview for the real estate firm you will associate with, take the following checklist to compare companies.

	RGS	Competitor
Does your company charge a franchise fee?	None	
Is training available online and in the classroom?	Yes	
What commission split will I start at ?	70% or more	
What are my total monthly office expenses?	\$35.00 total*	
Is the broker in the office daily?	Yes	
Can I do my own mortgages here?	Yes**	
If I can do mortgages, what is the commission split?	40%	
Do you have Map Search technology on my agent Website?	Yes	
Do you have an automated marketing system?	Yes	
Do you offer Life and Health Insurance?	Yes	
What does my E&O insurance cost through you?	\$130 per year	
How many millions must I sell to get to a 70% split?	0	
How many years must I work to be in your RELO program?	After training	
Must I charge a 7% commission to all my resale customers?	No	
How many new agents survive in your program for 1 year?	100%	
Do you have an annual cap on the Broker's Fee?	Yes	

***What's included in our \$35.00 per month fee?**

Office computers, Full service Agent Website with Map Search Technology, Email, automatic updates from mls, Automated Marketing System, Appointment Center, Telephone, Digital Camera, Listing Review, Sales Review, National Referral System and more!

****State license required.**

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